Relay Automation

Software for federal contractors

CAPABILITY STATEMENT

Service-disabled veteran-owned North Carolina small business

COMPANY OVERVIEW

Relay Automation LLC is a North Carolina software company that builds tools to help federal contractors find, evaluate, and win government work, and stay compliant once they do. Founded in 2026 and wholly owned and managed by a service-disabled veteran, Relay pairs custom software development with deep, firsthand experience in government compliance, audit readiness, and program operations.

Product line: **Relay Acquire** (contract-opportunity discovery and qualification), with bid protest risk analysis and CMMC compliance tooling on the roadmap.

CORE COMPETENCIES

- **Custom software development** — web applications, data pipelines, and workflow automation (541511)
- **Computer systems design** — integrating data sources, systems, and reporting into usable tools (541512)
- **Acquisition & opportunity intelligence** — structuring public procurement data for search, qualification, and decision support
- **Compliance & audit-readiness tooling** — records integrity, internal controls, evidence organization, and corrective-action tracking
- **Program & project management** — schedule, milestone, risk, and stakeholder coordination across concurrent efforts

DIFFERENTIATORS

- **Built by an operator, not just a developer.** Founder has supported six Army G-9 audits (100% pass) and maintained records for 1,000+ installation assets.
- **Mission familiarity.** Five years of U.S. military operations experience; former Secret clearance holder.
- **Disciplined delivery.** Master of Project Management (Wake Forest University); experience coordinating 5–8 concurrent projects in a $40–50M portfolio.
- **Small, direct, accountable.** Government customers work directly with the owner. Delivery can be scoped to NIST SP 800-171 controls when the contract requires it; no SPRS score or CMMC certification is claimed (CMMC readiness tooling planned for 2027).
- **Clear data rights.** Rights follow each contract's clauses: on DoD other-than-commercial software, DFARS 252.227-7014 (and 252.227-7013 for technical data) set license rights by funding source; commercial items fall under DFARS 252.227-7015; civilian contracts typically use FAR 52.227-14. Relay asserts rights in pre-existing components only as the applicable clause allows.

PAST PERFORMANCE

New entrant to federal contracting. **Founder experience:** U.S. Army Installations (G-9) real-property program support (six audits, 100% pass rate); U.S. military service (2017–2022, honorable); project engineering across a $40–50M commercial construction portfolio.

COMPANY DATA

LEGAL NAME
Relay Automation LLC

UEI
CFDWSHMQ33G3

SAM
Submitted 29 Oct 2026; not Active

CAGE
Not yet assigned

VETCERT
Not submitted

NAICS
541511 Custom Computer Programming Services (primary)
541512 Computer Systems Design Services
541519 Other Computer Related Services
513210 Software Publishers

PSC
DA01 IT and Telecom – Business Application/Application Development Support Services (Labor)
DA10 IT and Telecom – Business Application/Application Development Software as a Service

OWNERSHIP & SIZE
Wholly owned and managed by a service-disabled veteran. Not SBA-certified as VOSB or SDVOSB; not eligible for SDVOSB set-asides, sole-source awards, or goaling credit until SBA certifies the firm and SAM shows it.
Small business under 13 CFR part 121 for the NAICS listed (self-representation; size determined at offer).

PAYMENT
Accepts the Governmentwide commercial purchase card (GSA SmartPay), preferred for micro-purchases (FAR 13.201). General threshold $15,000; $2,500 for SCLS-covered services (FAR 2.101).

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